

172 Farm Innovation

## THE CHARACTERISTICS OF HIGH PERFORMING FARMS IN THE UK

by AHDB

## In Significant Impact Groups:

Precision Livestock Farming & Early detection \

Species targeted: Pigs; Poultry; Dairy; Beef; Sheep; Other;

Age: Not stated;

## **Summary:**

What are the top-performing farmers doing differently to the others? Why can two neighbouring equally sized farms on similar soils with the same fundamental farm systems make radically different amounts of money? This paper set out to find answers using three methods. First, a literature review explored published work from around the UK and beyond. Next, a novel analysis was undertaken interrogating the outputs of the Farm Business Survey matching pairs of similar farms from different performance quartiles (measured as farm income divided by costs associated with it; a return on turnover). Thirdly, six case stories were examined. They demonstrate five outstanding farms operating at a very high level and one farm working hard but not achieving good results.

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## Where to find the original material:

https://ahdb.org.uk/knowledge-library/the-characteristics-of-high-performing-farms-in-the-uk;

Country: UK